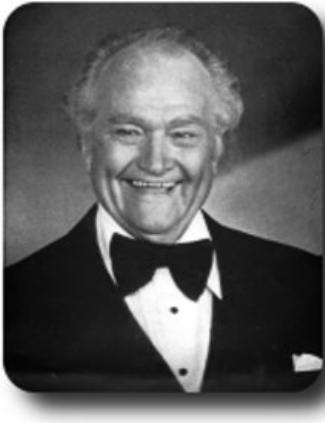


◆ Niehaus News ◆

June 2006

Volume 45, Issue 6



Red Skelton

Born Richard Skelton, born in Vincennes, Indiana, on July 18, 1913. Red started his career when he joined a medicine show at the age of 10.

During his 84 years, Skelton starred in most entertainment genres -- from traveling medicine shows, showboats, the circus and Vaudeville to radio, television, and motion pictures. He appeared in 36 feature films, had a successful network radio program for 15 years, and starred in the Red Skelton Show, which ran for 20 years and remains the second longest-running entertainment program ever in network TV history.

Red performed for eight U.S. presidents and three Roman Catholic Popes, composed more than 8,000 songs, 64 symphonies, wrote books, and his paintings and drawings remain art collectors' treasures.

His other achievements include Emmy awards for performing, writing and his TV show, two stars on the Hollywood Walk of Fame for radio and television, and elections to the halls of fame for television, radio and clowns.

The newly completed Red Skelton Performing Arts Center, located on the Vincennes University campus, will celebrate the grand opening June 10th and 11th with a spectacular celebration honoring Red Skelton - an American legend.

Commentary on the Pledge of Allegiance

by Red Skelton

As a schoolboy, one of Red Skelton's teachers, Mr. Laswell at Harrison School, explained the words and meaning of the Pledge of Allegiance to his class. Skelton later wrote down, and eventually recorded, his recollection of this lecture. It is followed by an observation of his own.

I - - Me; an individual; a committee of one.

Pledge - - Dedicate all of my worldly goods to give without self-pity.

Allegiance - - My love and my devotion.

To the Flag - - Our standard; Old Glory; a symbol of Freedom; wherever she waves there is respect, because your loyalty has given her a dignity that shouts, Freedom is every body's job.

United - - That means that we have all come together.

States - - Individual communities that have united into forty-eight great states. Forty-eight individual communities with pride and dignity and purpose. All divided with imaginary boundaries, yet united to a common purpose, and that is love for country.

And to the Republic - - Republic--a state in which sovereign power is invested in representatives chosen by the people to govern. And government is the people; and it's from the people to the leaders, not from the leaders to the people.

For which it stands

One Nation - - One Nation--meaning, so blessed by God.

Indivisible - - Incapable of being divided.

With Liberty - - Which is Freedom; the right of power to live one's own life, without threats, fear, or some sort of retaliation.

And Justice - - The principle, or qualities, of dealing fairly with others.

For All - - For All--which means, boys and girls, it's as much your country as it is mine.

And now, boys and girls, let me hear you recite the Pledge of Allegiance:

I pledge allegiance to the Flag of the United States of America, and to the Republic, for which it stands; one nation, indivisible, with liberty and justice for all.

Since I was a small boy, two states have been added to our country, and two words have been added to the Pledge of Allegiance: Under God. Wouldn't it be a pity if someone said that is a prayer, and that would be eliminated from schools, too?

Red Skelton



Splinters by Bernie Niehaus Chairman of the Board



Not So Long Ago

Before the advent of the Home Depots and Lowes, the lumber yard was just a small office with a counter. All the building materials were in the back warehouses or sheds. The customer would come in an place his order with the salesman and then go around back and load the order. It was very unusual for a woman to come into the lumber yard in those days, let alone work in one. That is why I give my

mother so much credit for taking over our lumber business after my father died.

All during the 50's while I was in grade school, high school and college, I worked in our lumber yard for my mother. All of our nails would come in wooden kegs, so to make it convenient,, we would weigh up sacks of 5 lb./10 lb's of the most popular sizes. We would then fill the empty kegs with sand and sell kegs of sand to mix with cement, mortar or plaster.

Turpentine and linseed oil for painting was very popular back then. We would get both of these in 55 gallon drums. My mother made a deal with Pat's Drive-In on 2nd street save all of his glass 1 gallon coke syrup jugs. We would go out there on Saturday morning to pick them up. She would fill our car trunk and we would take them home to wash the syrup out with a hose. Then my job was to fill them up with turpentine or linseed oil to sell.

Other items we would sell were boxes of sawdust and shavings from our mill to the meat markets for their floors. Another unique item we carried was steel weights to raise old double hung windows which came in many different sizes.

When I got into high school, I moved back to work in the lumber yard. I helped unload lumber, make deliveries, and swept a lot of floors. In those days lumber would come in box cars and would have to be unloaded by hand. It was my job to crawl in the top and shove the boards out - and was it ever hot up there. We had no fork lifts back then and everything was hand unloaded - plaster board, cement, and roofing. In 1955, we got our first fork lift and that changed our business forever.

In 1959, I graduated from Michigan State University and came home to run the family lumber yard. While i Michigan, I visited many home centers and saw the Cash & Carry trend. In Michigan, I took a course in store planning. So in 1966, I opened the first home center and cash & carry in southern Indiana. Customers came fro far & wide and gave our company a head start over many of our competitors.

Bernie

Real Headlines

- Include Your Children when Baking Cookies
- Something Went Wrong in Jet Crash, Expert Says
- Police Begin Campaign to Run Down Jaywalkers
- Safety Experts Say School Bus Passengers Should Be Belted
- Drunk Gets Nine Months in Violin Case
- Survivor of Siamese Twins Joins Parents
- Iraqi Head Seeks Arms
- Prostitutes Appeal to Pope
- Lung Cancer in Women Mushrooms
- Eye Drops Off Shelf
- Teachers Strike Idle Kids
- Clinton Wins on Budget, But More Lies Ahead
- Enraged Cow Injures Farmer With Ax
- Plane Too Close to Ground, Crash Probe Told
- Miners Refuse to Work after Death
- Juvenile Court to Try Shooting Defendant
- Two Sisters Reunited After 18 Years in Checkout Counter
- Killer Sentenced to Die for Second Time in 10 Years
- Never Withhold Herpes Infection from Loved One
- War Dims Hope for Peace
- If Strike Isn't Settled Quickly, It May Last a While
- Cold Wave Linked to Temperatures
- Deer Kill 17,000
- Enfields Couple Slain; Police Suspect homicide
- Red Tape Holds Up New Bridges
- Typhoon Rips Through Cemetery; Hundreds Dead
- Man Struck By Lightning Faces Battery Charge
- New Study of Obesity Looks for Larger Test Group
- Astronaut Takes Blame for Gas in Spacecraft
- Kids Make Nutritious Snacks
- Chef Throws His Heart into Helping Feed Needy
- Arson Suspect Held in Massachusetts Fire
- Local High School Dropouts Cut in Half
- New Openings For Gynecologists
- Squad Helps Dog Bite Victim
- Stud Tires Out
- Sex Education Delayed, Teachers Request Training
- Reagan Wins on Budget, But More Lies Ahead

Birthdays

In June the following employees will be celebrating their birthday!

Tim Morris	June 1
Roberta Craig	June 1
Doug Klumpp	June 3
Sherry Cummins	June 5
Mark McHenry	June 5
Ron Gaines	June 6
Stephanie Zachary	June 6
Sean Strange	June 9
Tim Ramsey	June 10
Cletus Hille	June 11
Travis Lewis	June 12
Tony Jamero	June 14
Jonathan Worland	June 14
Patrick Burrus	June 14
Chris Hamilton	June 15
Charles Fields	June 19
Ed Vaughn	June 20
Steve Rooker	June 21
Carl Hensley	June 24
Randy Stephens	June 26
Jon Byrnes	June 29
Walter Burnett	June 29

Happy Birthday!

New Employees

We want to welcome the following new employees to our company.

Aaron Swayze - Niehaus, Terre Haute
Mark Webster - Niehaus, Vincennes

One - Liners

- Room Service? Can you send up a towel?"
"Please wait someone else is using it."
- When I told the doctor about my loss of memory, he made me pay in advance.
- "Do you think I'll lose my looks as I get older?" "Yes, if you're lucky."

Anniversaries

June will mark the anniversary date of employment with our company for the following employees.

Mark Ashcraft	24 Years
Mike Worland	23 Years
Ginger Welton	19 Years
Becky Taylor	15 Years
Michael Jones	10 Years
Sue Fox	9 Years
Steve Gerdeman	9 Years
William Wait	7 Years
Joy Whiteside	7 Years
Lisa Litherland	7 Years
Brian Childs	6 Years
Tim Murray	6 Years
Stephanie Zachary	6 Years
Barbara Jones	5 Years
Mary B. Robinson	5 Years
Tim Ramsey	3 Years
Cletus Hille	2 Years
Stephen Kahre	2 Years
Tracy Lockhart	2 Years
Don Meredith	2 Years
Ron Cardinal	2 Years
Matt Plahn	1 Year
Darrell Dodson	1 Year

Congratulations!

NOT ON OUR MAILING LIST?

If you (or anyone you know) who are not currently on our mailing list to receive the Niehaus News - but would like to be - just call 812-882-2710 or e-mail scummins@wbm-online.com



THINK YOU ARE HAVING A BAD DAY?

A man was working on his motorcycle on his patio and his wife was in the kitchen. The man was racing the engine on the motorcycle when it accidentally slipped into gear. The man, still holding onto the handle bars, was dragged through the glass patio doors and along with the motorcycle dumped onto the floor inside the house. The wife, hearing the crash, ran into the dining room and found her husband lying on the floor, cut and bleeding, the motorcycle lying next to him, and the shattered patio door. The wife ran to the phone and summoned the ambulance. Because they lived on a fairly large hill, the wife went down the several flights of stairs to the street to escort the paramedics to her husband.



After the ambulance arrived and transported the man to the hospital, the wife righted the motorcycle and pushed it outside. Seeing that gas was spilled on the floor, the wife got some paper towels, blotted up the gasoline, and threw the towels in the toilet. The man was treated and released to come home. Upon arriving home, he looked at the shattered patio door and the damage done to his motorcycle.

He became despondent, went to the bathroom, sat down on the toilet and smoked a cigarette. After finishing the cigarette, he flipped it between his legs into the toilet bowl, while seated. The wife, who was in the kitchen, heard the loud explosion and her husband screaming.

She ran into the bathroom and found her husband lying on the floor. His trousers had been blown away and he was suffering burns on the buttocks, the back of his legs, and his groin. The wife again ran to the phone to call the ambulance. The very same paramedic crew was dispatched and the wife met them at the street. The paramedics loaded the husband on to the stretcher and began carrying him to the street. While they were going down the stairs to the street accompanied by the wife, one of the paramedics asked the wife how the husband had burned himself. She told them and the paramedics started laughing so hard, one of them slipped and tipped the stretcher, dumping the husband out. He fell down the remaining stairs and broke his arm - Taken from a Florida Newspaper.

STILL HAVING A BAD DAY?

Just remember, it could be worse.....

Niehaus News

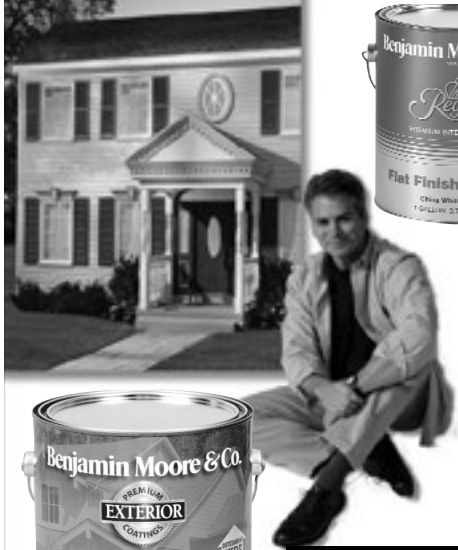
This newsletter is the official publication of events and activities of Niehaus Companies, Inc. which include Niehaus Home Centers (Vincennes, IN, Terre Haute, IN and Robinson, IL.) Wholesale Building Materials (Vincennes, IN, St. Louis, MO and Nashville, TN), and is published 12 times per year.


Editor/Photographer/Writer: Sherry Cummins, Advertising Mgr.
Niehaus Companies, Inc.


You Know You're Having A Bad Day When.....

- Your horn sticks on the freeway behind 32 Hell's Angels.
- The worst player on the golf course wants to play you for money.
- You call suicide prevention and they put you on hold.
- You see your wife and your girlfriend having lunch together.
- Your birthday cake collapses from the weight of the candles.
- You find your sons GI Joe doll dressed in drag.
- Your twin sister forgets your birthday.
- Your 4-year-old tells you that it's almost impossible to flush a grapefruit down the toilet.
- You realize that you just sprayed spot remover under your arms instead of deodorant.
- You discover that your 12-year-old's idea of humor is putting crazy glue in your Preparation H.
- You have to sit down to brush your teeth in the morning.
- You start to put up the clothes you wore home from the party last night ...and there aren't any.
- It costs more to fill up your car than it did to buy it.
- You wake up to the soothing sound of running water...and remember that you just bought a waterbed.
- Your car payment, house payment, and girlfriend are three months overdue.
- Your pacemaker has only a thirty day guarantee.
- You invite the peeping Tom in...and he says no.
- You put your bra on backwards and it fits better.
- The bird singing outside your window is a vulture.
- You wake up and your braces are stuck together.
- You call your answering service and they tell you it's none of your business.
- Your blind date turns out to be your ex-wife/ex-husband.
- Your income tax refund check bounces.
- You put both contact lenses in the same eye.
- Everyone is laughing but you.
- You compliment the boss' wife on her unusual perfume and she isn't wearing any.
- You need one bathroom scale for each foot.
- You call your wife and tell her that you would like to eat out tonight and when you get home there is a sandwich on the front porch.
- The restaurant check has been on the table for ten minutesand no one has touched it.
- You go on your honeymoon to a remote little hotel and the desk clerk, bell hop, and manager have a "Welcome Back" party for your new spouse.
- You receive a 150-page instruction booklet on how to save money.....from the electric company.
- You have to hitch hike to the bank to make your car payment.
- Your mother approves of the person you are dating.
- Your doctor tells you that you are allergic to chocolate chip cookies.
- You have to borrow from your VISA to pay off your MASTERCARD.
- You take longer to get over sex than you did to have it.
- Everyone loves your driver's license picture.
- You realize that the phone number on the bathroom wall of the bar is yours.
- Your kids start treating you the same way you treated your parents.
- Your aunt Maddie, who has two poodles and a chihuahua, tells you that her doctor just recommended plenty of rest in a arm, dry climate...and you live in Arizona.
- The health inspector condemns your office coffee maker.
- You look out the window of the airplane and the Goodyear Blimp is gaining on you.
- The gypsy fortune teller offers to refund your money.
- People think you are 40...and you really are.
- Your new lover calls to tell you "Last night was terrific." And you remember that you were home by yourself.
- People give you the senior citizen discount and you're only 37.









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Flag Day - June 14

WHAT THE FLAG MEANS TO ME by Mallory Niehaus

Have you ever thought about what the flag means to you? I was asked to write about what the flag meant to me. I have not really ever thought about this question. When I thought about it, I came up with a lot of different things.

To me the biggest thing that the flag represents is our freedom. Every time you look at the flag, you can say I live in the United States of America - a free country. If we didn't have our flag what would represent our country? The statue of liberty? That represents our country also, but we all can't have the statue of liberty in our houses, but we can all have flags.



Think about whenever Neil Armstrong was the first person on the moon and he placed the flag there. That flag represented our whole country - all 50 states. It did not just represent one person, it was our whole country.

I know that I haven't really ever realized the meaning of the flag until I was asked to write this. It opened my eyes to the real meaning of the flag, not just something we look at and say the pledge of allegiance to. It has always had meaning, but now it has a special meaning to me - not just what everyone else thinks of the flag.

By Mallory O'Neil Niehaus
7th Grade Rivet Middle School

Wood Composite DECKS

EverGrain is a composite decking product made with recycled material. It has the true look of wood, and it is low maintenance. It does not require painting or weatherproofing. Deep wood grain appearance. 3 colors in stock - cedar, redwood or gray.

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Decking

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501 Howard St, Robinson, IL
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NIEHAUS
HOME CENTER
1023 Main St. Vincennes, IN

Karran Stars In 4 Big Shows



Randy Wissell
Eric Niehaus
Brook Fuller
Butch Niehaus
Todd Donovan
Brian Kirwer
Lorie Hansen
Bernie Niehaus
Mark Webster

The Karran Sink Division of Niehaus Companies, Inc. has made a big splash this spring in four major home shows. The Karran line of solid surface sinks was well represented with a full staff of our sales people and a huge, impressive display. The first show was the Home Builders Show in Orlando, Florida, the second was the Solid Surface Show in Las Vegas, the third was the Kitchen & Bath Show in Chicago, and the fourth was the Do-It-Best Buying Show in Indianapolis, Indiana.

These shows are visited by thousands of distributors and dealers looking for new products, best buys, and business opportunities for their companies.

The Karran line is a line of kitchen and bath sinks made of a solid surface material that can be undermounted to granite, solid surface, (and the new thing) - laminate materials.

The shows are a lot of work, but are very beneficial in gathering leads for potential new distributors, thus opening up new avenues and expanding sales into new territories for a continually growing business.



The Karran exhibit booth used at the shows is an ostentatious display that shows off the full line of Karran at its best. It stands 14' tall and covers 1,500 square feet - done in blue and yellow - it is impressive and can hold its own against any other manufacturers exhibit.



THE EASY WAY Product Knowledge Training

THERMA TRU DOORS

During April, May and June, WBM and Therma Tru Door Company offered dealers and their employees training on how to become Therma Tru experts. This one-day workshop gave the attendants the tools to increase their sales.

Some of the key topics were:

- Learn easy customer upgrades
- Increase your Therma Tru Sales
- See door components and learn their benefits
- Learn sales techniques that get results
- Learn to easily identify warranty issues
- Learn how to resolve customer concerns
- Build your knowledge, skills and sales

Being the most preferred brand in the business means more than having the best door products or warranties. It means offering professionals the best information and selling support we can provide. At Wholesale Building Materials, we're dedicated to making our salespeople's job easier and satisfying their customers.

The one-day workshops were held in Indianapolis on April 19, St. Louis, MO on May 2, and Louisville, Ky on May 16. There will also be one held in Evansville, IN on May 31, and Paducah, KY on June 13.



Copy

At each workshop lunch was catered and each participant was given a gift for attending. To enroll in the remaining workshops - call 1-800-886-1963 Ext. 246.

THERMA TRU DOORS



Vincennes Celebrates Red Skelton Festival and Gala Weekend

On June 10th and 11th, Vincennes will be celebrating the Grand Opening of the Red Skelton Performing Arts Center at Vincennes University. There will be two days of fun and entertainment, starting with a Parade of Clowns, tours of the Red's birth place, the Pantheon Theater where Red got his start in Vaudeville, and various sites around historical Vincennes. Other events will include a performance of the Smothers Brothers, and Red Skelton impersonator, Tom Mullica.

Various businesses and organizations purchased life-sized statues of Red Skelton as "Feddy the Freeloader" that will be painted and displayed along Main Street, the Center, and at the Tom Mullica show.

Niehaus Purchases Red Skelton Statue



Sherry Cummins will paint the 6' 7" fiberglass statue of Red Skelton as "Feddy the Freeloader" shown here in the unfinished form. The statues will be displayed at several locations during the "Red Skelton Festival" on June 10th and 11th.

Red Skelton touched the lives of every generation during his more than 70 years in the entertainment business. Although Red died in 1997, he continues to influence people of all ages through his achievements as a clown, comedian, actor, writer, painter, patriot and humanitarian.

The 16.8 million Red Skelton Performing Arts Center officially opened this semester with dedication ceremony on February 24th. When Vincennes University opened the doors to the Red Skelton Performing Arts Center, a world of opportunity will await students, visitors and fans from around the world. The building includes an 850 seat theater dedicated to the extraordinary life and years of exemplary professional work of a great Hoosier and American.

Funded with the support of the Indiana General Assembly, the \$16.8 million performing arts center bolsters several VU performance programs while fulfilling Red Skelton's lifelong wish to support the performing arts.

The theater has sophisticated sound, lighting, and staging that will compliment the audience's experience. The theater features include European opera-style seating with two seating balconies, a third balcony for light/sound control, central speaker cluster and additional left and right for special effects, barrier-free access to all seating balconies, movable drapes on the third balcony to adjust acoustic performance from voice to music, a separate system providing additional sound reinforcement for the hearing impaired, and a ceiling design that references Red Skelton's beginnings in traveling tent shows.

The Red Skelton Festival and Gala Weekend on June 10th and 11th will continue the exciting events to take place in the new arts center and downtown Vincennes.



Schedule of Events

Saturday, June 10th

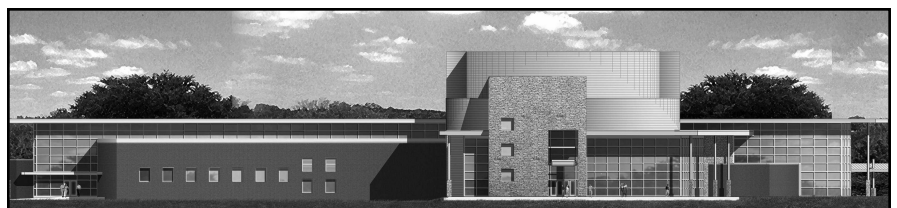
10:00 AM Parade
6:30 Gourmet Reception

12 - 5 PM - Main Street Festival
8:00 "A Tribute to Red" Show starring the Smothers Brothers and others.

(Tickets can be purchased by calling 1-800-889 or 812-888-4850)

Sunday, June 11th

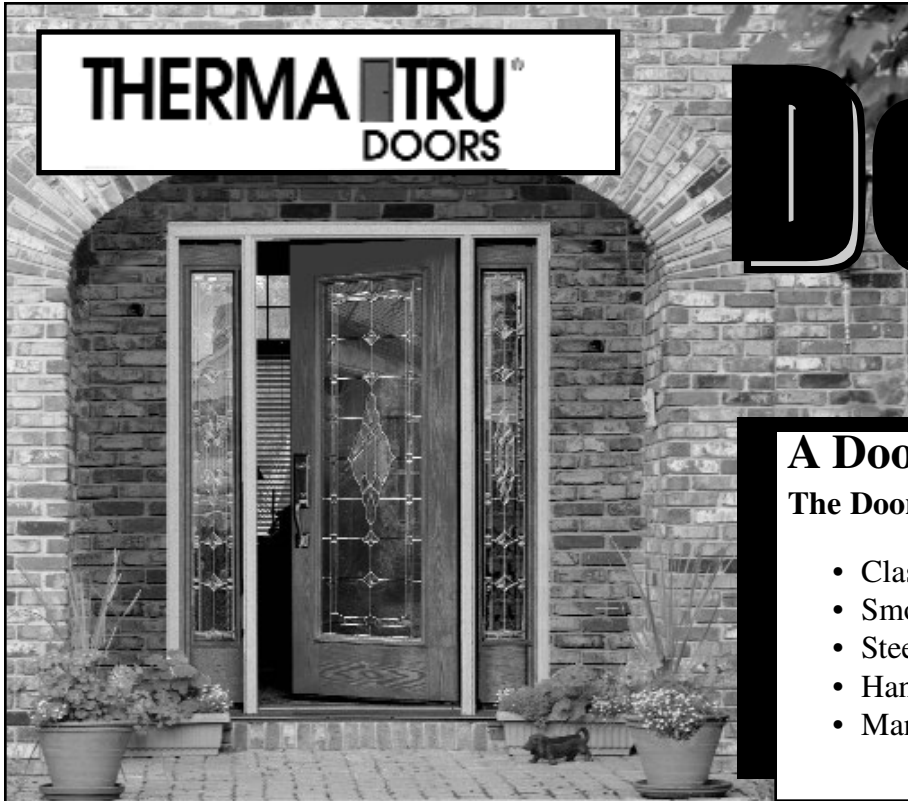
12:00 noon - "Red on the Green" - (At the Performing Arts Center)
Food, Fun and Children's Activities, Hasteys Pudding Puppets
3:00 - "Remembering Red" - a tribute by artist Tom Mullica



The new \$16.8 million Red Skelton Performing Arts Center on VU campus.

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DOORS



A Door For Every Home **The Door System You Can Believe In.**

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- Steel Doors
- Hand crafted doorlites
- Many options available
- Fiber-Classic
- Patio doors
- Fire doors



Pre-hung, weatherstripped, insulated. Every component in each door system is designed, engineered and manufactured to work together

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- *A lifetime limited warranty on the patented fiberglass - Classic-Craft and Fiber-Classic entry door systems.*
- *A 20-year limited warranty on Smooth-Star fiberglass door systems.*
- *A 10-year limited warranty on Premium Steel door systems.*

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“.....and how did that happen?”

Accident insurance claim forms ask for a brief statement about how the accident happened. The combination of the finger pointing instinct and the small spaces provided on the forms can lead to some curiously phrased explanations.

Car Accidents:

- "A pedestrian hit me and went under my car."
- "The other car collided with mine without giving warning of its intention."
- "I was on the way to the doctor with rear end trouble when my universal joint gave way causing me to have an accident."
- "Coming home, I drove into the wrong house and collided with a tree I don't have."
- "The guy was all over the road. I had to swerve a number of times before I hit him."

- "No one was to blame for the accident, but it never would have happened if the other driver had been alert."
- "The pedestrian had no idea which direction to go, so I ran over him."
- "I collided with a stationary truck coming the other way."
- "In my attempt to kill a fly, I drove into a telephone pole."
- "My car was legally parked as it backed into the other vehicle."
- "I had been driving for 40 years when I fell asleep at the wheel and had an accident."
- "I was taking my canary to the hospital. It got loose in the car and flew out the window. The next thing I saw was his rear end, and there was a crash."
- "I was backing my car out of the driveway in the usual manner when it was struck by the other car in the same place where it had been struck several times before."

Reasons to Allow Drinking at Work

1. It's an incentive to show up.
2. It reduces stress.
3. It leads to more honest communications
4. It reduces complaints about low pay.
5. It cuts down on time off because you can work with a hangover.
6. Employees tell management what they think, not what management wants to hear.
7. It helps save on heating costs in the winter.
8. It encourages carpooling.
9. Increases job satisfaction because if you have a bad job, you don't realize it.
10. It eliminates vacations because people would rather come to work.
11. It makes conversations easier.
12. It promotes honesty.
13. Bosses are more likely to hand out raises when they are wasted.
14. Salary negotiations are a lot more profitable.



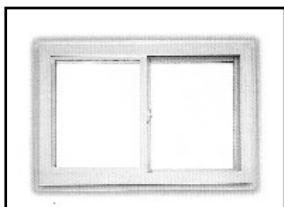
Vinyl Windows

- **Engineering Excellence**
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- **Custom Shapes and Styles**
- **Energy Efficient Glass Systems**

THE VINYL ADVANTAGE

Vinyl is the ideal material for engineering high-performance, energy-efficient windows that are both beautiful and practical. Vinyl is virtually maintenance free. It never needs painting or refinishing. No scraping peeling paint or replacing rotting wood. Vinyl is perfect for constructing tight seals that seal out leaky drafts. So, you save on heating and cooling costs all year.

We will come measure for you!



Employees In Profile



Vincennes, Indiana

Robert "Bob" Wolfe - is our employee in profile from Wholesale Building Material in Vincennes this month. Bob has been with our company since January of this year. He is a truck driver and makes deliveries to WBM customers in the southern half of Indiana, northern Kentucky, and southern Illinois. Before coming to work at WBM, Bob has worked for Green Construction, Kendall Coal Mines, and Johnson Controls for 12 years.

Bob was born and grew up in Oaktown, Indiana. He is a graduate of Sullivan High School and then attended Vincennes University where he studied Robotics. He and his wife Rhonda, have a daughter - Tanya, age 28 and a stepson - Jeremy, age 32.

They also own a bar and grill business in Oaktown. Bob says when he can find the time, he likes going boating.



Vincennes, IN

Curtis Martin - will have been with our company a year in August. He works on the blow-in insulation crew for the Installed Sales Department. Curtis and the crew blow fiberglass insulation into stud walls and attics using a special machine. The insulation in the walls is trimmed flush, and then drywall is installed over it.

Curtis was born and grew up in Tyler, Texas. He is a graduate of Canton High School. He moved to this area last year to be nearer his wife's family. While in Texas, Curtis worked for a company that hauled asphalt for road work.

Curtis and his wife, Heather, have two children. Logan is 5 years old, and Bethany is 3. Curtis says he enjoys boating, skiing, fishing and playing pool.



Terre Haute, IN

Robert Lawson - has been with our company for a little over a year. He works at the Home Center in Terre Haute as the Manager of Installed Sales and is also a delivery driver.

Robert was born in Clinton, Indiana and grew up in Rockville. He is a graduate of Turkey Run High School. He then went on to spend 5 years in the U.S Navy. While serving his term, he was with the Navy SeeBee's. He learned various construction skills, including surveying and EOA training, and earned the highest points in the class. The SeeBee's deploy around the world to provide support for US forces, as well as humanitarian aid. They

take care of all Navy and underwater construction.

Robert and his wife, Bev, have three children. Robbie is 22, Matt is 19, and Johnny is 16. He says he enjoys fishing and hunting when he can find the time. The family also owns a car dealership in Rockville, so they stay pretty busy.



St. Louis, MO

Tom Cozad - is relatively new to our company. He joined the Engineered Wood Products division last month as an outside salesman and designer. He will call on established customers as well pursue new accounts. Before coming to work for WBM he had worked for Carter Lee Lumber Company for 17 years where he started in the yard and worked his way up Designer/Sales Support Manager in the Engineered Wood division.

Tom was born and grew up in the Indianapolis area. He is a graduate of Decatur Central High School and later attended Purdue University. He and his wife, Shirley have four children; Jonathan, Amanda, Jennifer and Amy. They also have 4 grandchildren.

Tom says he loves fishing, outdoor activities, both Indy 500 and NASCAR racing, and raising and caring for farm animals. Tom and his wife have purchased a home in St. Louis and will be moving from Indianapolis in June.

Niehaus News

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47591
Permit No. 32



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Solutions

A higher order of organization



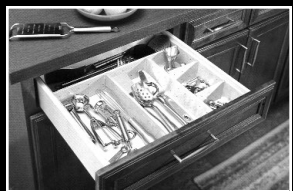
36" SuperCabinet -
Configured to provide the most versatility for the widest variety of uses, it's an ideal cabinet for the organizing and a must-have in any kitchen.



Roll-out Bases with lid organizer - Two shelves keep pots, pans, and plastic containers of various sizes organized, while a special removable insert keeps lids handy.



30" Base SuperCabinet - A compact version of the Super-cabinet that provides versatile storage for smaller spaces. Select the wire pullout for either the left or right side.



24" Wood Utensil Organizer - The most flexible way to



- New! Optional Features Available**
- Full height doors in bases
 - Full depth shelves
 - Base transitions from 24" to 12" deep
 - Rouge finish on cherry wood
 - New "Saddle" color on maple, birch, hickory, cherry, or oak.
 - "Saybrook" style - raised panel birch doors.

Come see our designers for an estimate on a new kitchen or bath.

Niehaus Home Center

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812-446-1050

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812-882-2710